

# Maryland Motor Truck Association



The only statewide resource for Maryland companies engaged in commercial motor transportation.

## The Right Road For You

Commercial trucking is complicated, costly, and competitive. Whether trucks are your primary business or an element of your overall business strategy, there is only one resource in Maryland that has the information you need to effectively manage your truck fleet: Maryland Motor Truck Association (MMTA), a non-profit, member-driven trade organization.

Since 1935, MMTA has served the needs of motor carriers in Maryland. Today, MMTA is one of the largest trucking associations in the country—serving 1,000 member companies. Through their collective strength, MMTA has developed effective programs that keep member costs down, influence legislative and regulatory decisions in Annapolis and Washington, and keep members up-to-date on the myriad of regulations affecting the commercial motor transportation industry.

From private carriers to movers, from tank trucks to dump trucks, from delivery vehicles to dry vans, from intermodal companies to suppliers, MMTA embraces the entire industry and gives a strong voice to each segment.

## Information Services

MMTA provides a variety of information services. These include:

- **Regulatory Assistance:** Have a question about drug and alcohol testing, fuel taxes, a citation, size and weight laws, driver qualification, or any other issue that affects commercial trucks? Call MMTA! Members have free, unlimited access to a professional staff that can answer their questions.
- **Publications:** MMTA members receive MMTA's newsletter - the *Bulletin*, which contains informative articles on regulatory and management issues affecting the trucking industry. We also publish a quarterly, full-

color magazine and an annual *Membership Directory and Buyer's Guide*.

- **Seminars & Workshops:** MMTA continually develops new, low-cost workshops and seminars for our members, who get substantial discounts on registration fees. Topics include safety compliance, brake adjustment, drug and alcohol testing, hours of service, cargo securement, and hazardous materials regulations.
- **Information Access:** MMTA is affiliated with the American Trucking Associations and trucking associations in every state, so we have access to hundreds of professionals who specialize in various aspects of trucking operations. Membership in MMTA gives you access to the best minds in the trucking industry.

## Government Affairs

Today, as authority from the federal government moves to the states, the decisions made in Annapolis affect your business—and your bottom line—more than those made in Washington. MMTA has spent decades cultivating a well-respected reputation in our state capital where we serve as the official representative of Maryland's commercial trucking industry.

- **Legislative Representation:** During each year's General Assembly, MMTA maintains a full-time presence in Annapolis to monitor legislation that will affect our members and to initiate legislation favorable to them.
- **Regulatory Affairs:** Throughout the year, the Association works on projects and programs with various government agencies including, the Maryland State Police, Maryland Department of Transportation, State Highway Administration, Motor Vehicle Administration, Maryland Transportation Authority, Department of the Environment, and other

agencies with control over trucking operations. We continually educate state agencies and their top officials about the needs and concerns of Maryland's trucking industry.

- **National Issues:** As an affiliate of the American Trucking Associations, MMTA also monitors issues affecting our members at the national level and in other states. We work with regional and national organizations and coalitions to protect our members' interests and develop new initiatives that will help our members' operations.

## Public Affairs

Trucks are visible citizens of our highways, yet they are the least understood! MMTA is working to change that through aggressive programs that make the public more aware of the trucking industry's safety record and our economic importance to the state. These include:

- **Safety Contests:** Each year MMTA's Safety Management Council sponsors the Maryland State Truck Driving Championships and honors 12 truck drivers as Drivers of the Month, with one being selected as Driver of the Year.
- **Highway Watch:** MMTA is the state coordinator for Highway Watch - a national program that trains truck drivers to report potential terrorist activity and other dangerous situations they observe while traveling across the state.
- **Road Team:** MMTA was one of the first state associations to develop a Road Team of professional drivers who speak on highway safety and trucking issues before schools, civic groups, the media, and industry.
- **Media Liaison:** MMTA maintains a regular liaison with our state's media, keeping them informed of industry news and positions, and serving as the industry's spokesperson.

## Councils and Chapters

MMTA has a variety of specialized councils to help members keep pace with the needs of various segments of the trucking industry. These include:

- Dump Service Council
- Intermodal Council
- Maryland Movers Conference
- Maintenance Council
- Private Carriers Council
- Safety Management Council
- Tank Truck Council

MMTA also has chapter affiliates in Western Maryland and on the Eastern Shore that sponsor regular meetings and special events.

## Special Events

MMTA holds the following special events throughout the year:

- **Management Conference:** Our annual Management Conference offers educational workshops for motor carrier owners and executives as well as opportunities for networking and recreation.
- **Bull & Oyster Roast/Shrimp Feast:** These two events, which include trade shows, include great food, music, and fun, and are popular incentives for members' employees or customers.
- **Golf Outing:** To benefit the Association's PAC, MMTA members participate in our annual golf outing.
- **Awards Banquet:** MMTA hosts an awards banquet that includes honoring an individual as our Person of the Year, in recognition of his or her outstanding service to the trucking industry.

## Products and Services\*

MMTA provides real value for our members through a number of discount programs. Here's how the savings add up:

- Special toll discounts for companies that have vehicles with three or more axles.
- Discounted trucking supplies, forms, and products.
- Specially designed medical and health insurance programs to meet your needs.
- Low rates on telephone and cellular communication services.
- A comprehensive discounted drug and alcohol-testing management program, with additional discounts on background, criminal, and driving record checks.
- Discounts on financial services including retirement planning, life insurance, long-term care insurance, and college savings plans.
- Online compliance training programs that are available anytime, anyplace, 365 days a year.
- Discounts on overnight package delivery.
- A payment processing program to reduce your credit, debit, or fleet card processing fees.

\* Products and services subject to change.

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## Maryland Motor Truck Association

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