



2019 Annual Management Conference **Boosting Your Business**

September 26, 2019

\$60 thru Sept 10th

\$75 starting Sept 11th!

Includes continental breakfast and lunch!

FMCSA Deputy Administrator Alan Hanson

Alan Hanson is the Deputy Administrator of the Federal Motor Carrier Safety Administration. He provides executive leadership on policy matters, legislative initiatives, regulatory implementation, communications, & more. Alan will discuss ongoing safety initiatives regulatory changes in areas like driver hours of service, entry-level driver training, the agency's younger driver pilot program and its new drug & alcohol clearinghouse.

Alan Hanson, FMCSA

ATA President Chris Spear

Chris Spear is the president of the American Trucking Associations – the nation's leading organization representing the trucking industry. ATA is spearheading efforts for increased federal investment in transportation infrastructure, adding flexibility to driver hours of service rules, addressing the industry's workforce challenges, leading the fight against new tolls on the interstate system, & ensuring the industry's voice is heard in the development of autonomous vehicles.

Chris Spear, American Trucking Associations

Reinvent Your Trucking Business

What do your clients value most in your business?
How can you be unique in your industry?
Where can you easily find more customers?
Get answers to questions like these & more from Jim Mathis – a best-selling author, speaking professional and consultant who has been helping corporate leaders reinvent their businesses to improve their results for over 40 years.

Jim Mathis, Reinvention Nation

The Power of Nice: Negotiating More Effectively

Negotiation is a critical skill impacting all aspects of our lives – from personal relationships to transactions that directly impact a business' bottom line. Shapiro Negotiations Institute will show how to negotiate in a way that is profitable and help you to maintain an ongoing relationship long after "the deal is done."

Shapiro Negotiations Institute

9 – 9:45 a.m. Check-In/Breakfast * 9:45 a.m. General Membership Meeting**

10 a.m. – 3 p.m. Workshops & Awards

Turf Valley Resort, 2700 Turf Valley Rd, Ellicott City, MD

Register: 410-644-4600 or www.mmtanet.com

Registration Form

MMTA Boosting Your Business Management Conference
September 26, 2019 * Turf Valley Resort * Ellicott City, MD
9:00 am Check-In * 9:45 am General Meeting * 10:00 am Workshops, Lunch & Awards

REGISTRATION:

Includes Continental Breakfast, General Meeting, Business Workshops, Lunch & Awards - 9:00 am to 3:00 pm
Member Price thru Sept. 10 = \$60; After Sept. 10 = \$75; Non-Members = \$175

WANT TO SAVE ON REGISTRATION? CONSIDER A SPONSORSHIP BELOW!
SPONSORS WILL BE RECOGNIZED AT THE EVENT.

• Platinum (\$4,000): Includes 3 complimentary event registrations

• Gold (\$3,000): Includes 2 complimentary event registrations

• Silver (\$1,000): Includes 1 complimentary event registration

• Bronze (\$350)

WORKSHEET:

Company: _____ Phone: _____

Address: _____

***Early-Bird Price Thru Sept. 10**

Registration
\$60*/\$75

ATTENDEE 1: _____ \$ _____

E-Mail: _____

ATTENDEE 2: _____ \$ _____

E-Mail: _____

ATTENDEE 3: _____ \$ _____

E-Mail: _____

ATTENDEE 4: _____ \$ _____

E-Mail: _____

OPTIONAL CONFERENCE SPONSORSHIP. THANK YOU! \$ _____

TOTAL PAYMENT: \$ _____

Payment: _____ Credit Card _____ Send Invoice (members only) _____ Check (pay to MMTA)

Credit Card Number: _____ Exp. Date: _____

Name on Card: _____ CVV Code: _____

Billing Address of Card: _____

Signature: _____

Please return to:

MMTA, 9256 Bendix Road, Suite 203, Columbia, MD 21045; Fax: 410-644-2537; dduvall@mmtanet.com
Questions? Call 410-644-4600

We cannot provide refunds for cancelled registrations received after Sept. 16.