

The Right Road For You

Commercial trucking is complicated, costly, and competitive. Whether trucks are your primary business or an element of your overall business strategy, there is only one resource in Maryland that has the information you need to effectively manage your truck fleet: Maryland Motor Truck Association (MMTA), a non-profit, member-driven trade organization.

Since 1935, MMTA has served the needs of motor carriers in Maryland. Today, MMTA is one of the largest trucking associations in the country—serving 1,000 member companies. Through its collective strength, MMTA has developed effective programs that keep member costs down, influence legislative and regulatory decisions in Annapolis and Washington, and keep members up-to-date on the myriad of regulations affecting the commercial motor transportation industry.

From private carriers to movers, from tank trucks to dump trucks, from delivery vehicles to dry vans, from intermodal companies to suppliers, MMTA embraces the entire industry and gives a strong voice to each segment.

Information Services

MMTA provides a variety of information services. These include:

- **Regulatory Assistance:** Have a question about drug and alcohol testing, fuel taxes, a citation, size and weight laws, driver qualification, or any other issue that affects commercial trucks? Call MMTA! Members have free, unlimited access to a professional staff that can answer their questions.
- **Publications:** MMTA members receive MMTA's electronic newsletter, which contains informative articles on regulatory and management issues affecting the trucking industry. We also publish a quarterly, full color magazine and an annual *Membership Directory and Buyer's Guide*.

- **Seminars & Workshops:** MMTA continually develops new, low-cost workshops and seminars for our members, who get substantial discounts on registration fees. Topics include safety compliance, brake adjustment, drug and alcohol testing, hours of service and hazardous materials regulations.
- **Information Access:** MMTA is affiliated with the American Trucking Associations and trucking associations in every state, so we have access to hundreds of professionals who specialize in various aspects of trucking operations. Membership in MMTA gives you access to the most comprehensive information in the trucking industry.

Government Affairs

The decisions made in Annapolis and Washington can significantly affect your business, and your bottom line. MMTA has spent decades cultivating a well-respected reputation in our state capital where we serve as the official representative of Maryland's commercial trucking industry.

- **Legislative Representation:** During each year's General Assembly, MMTA maintains a full-time presence in Annapolis to monitor legislation that will affect our members and to initiate legislation favorable to them.
- **Regulatory Affairs:** Throughout the year, the Association works on projects and programs with various government agencies including, the Maryland State Police, Maryland Department of Transportation, Maryland Transportation Authority, Department of the Environment, and other agencies with control over trucking operations. We continually educate state agencies and their top officials about the needs and concerns of Maryland's trucking industry.
- **National Issues:** As an affiliate of the American Trucking Associations, MMTA also

MARYLAND MOTOR TRUCK ASSOCIATION



*The only statewide
resource for Maryland
companies engaged
in commercial
motor transportation.*

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Public Affairs

Trucks are the most visible citizens of our highways. MMTA has several programs designed to make the public more aware of the trucking industry's outstanding safety record and our vital economic importance to the state. These include:

- **Drivers of the Month/Year:** Each year MMTA's Safety Management Council honors 12 truck drivers as Drivers of the Month, with the Maryland State Police selecting one as the Driver of the Year.
- **Maryland State Truck Driving Championships:** Over 100 of Maryland's finest drivers gather annually to test their safety knowledge and driving skills as they compete at the MD State Truck Driving Championships.
- **Road Team:** MMTA was one of the first state associations to develop a Road Team of professional drivers who speak on highway safety and trucking issues before schools, civic groups, the media, and industry.
- **Media Liaison:** MMTA maintains a regular liaison with our state's media, keeping them informed of industry news and positions, and serving as the industry's spokesperson.



Products and Services*

MMTA provides real value for our members through a number of discount and benefit programs. Here's how the savings add up:

- Special toll discounts for companies that have vehicles with five or more axles.
- Discounted trucking supplies, forms, and products.
- A variety of medical and health insurance programs designed to meet your needs.
- Super-low pricing on Michelin tires.
- A payment processing program to reduce your credit, debit, or fleet card processing fees.
- Discounts on financial services including voluntary benefits, retirement planning, life insurance, long-term care, and more.
- Low rates on telephone and cellular communication products and services.
- Discounts on overnight package delivery.
- Endorsed professional services that include accounting, legal, and payroll programs.
- Subscriber access to *Transport Topics* at the lowest rates available.

* Products and services subject to change.

Special Events

MMTA holds the following special events throughout the year:

- **Management Conference:** Our annual Management Conference offers educational workshops for motor carrier owners and executives as well as opportunities for networking and recreation.
- **Bull & Oyster Roast:** This event, which includes a trade show, great food, music, and fun, is a popular incentive for members' employees or customers.
- **Golf Outing:** To benefit MMTA's PAC, members participate in our annual golf outing.

- **Person of the Year Banquet:** MMTA hosts an awards banquet that includes honoring an individual as our Person of the Year, in recognition of his or her outstanding service to the trucking industry. Proceeds are used to provide scholarships to students enrolled in trucking-related programs at MMTA member community colleges.

Councils and Chapters

MMTA has a variety of specialized councils to help members keep pace with the needs of various segments of the trucking industry. These include:

- Driver Training Educational Council
- Dump Service Council
- Intermodal Council
- Maryland Movers Conference
- Maintenance Council
- Private Carriers Council
- Safety Management Council
- Tank Truck Council

MMTA also has chapter affiliates in Western Maryland and on the Eastern Shore that sponsor regular meetings and special events.

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